# Press Release

## Akme Fintrade (India) Limited

## January 08, 2026

**Ratings**

| Instrument / Facility | Amount (Rs. crore) | Current Ratings | Previous Ratings | Rating Action | Complexity Indicator |
|---|---|---|---|---|---|
| Long Term Fund Based Bank Facilities – Term Loan | 93.80 (Enhanced from Rs. 49.87 crore) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | Rating Reaffirmed | **Simple** |
| Long Term Fund Based Bank Facilities – Cash Credit | 1.20 (Reduced from Rs.4.00 crore) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | Rating Reaffirmed | **Simple** |
| Long Term Proposed Fund Based Bank Facilities – Term Loan | 105.00 (Enhanced from Rs. 56.13 crore) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | Rating Reaffirmed | **Simple** |
| Non – Convertible Debentures (NCDs) | 50.00 | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | Rating Reaffirmed | **Simple** |
| Non – Convertible Debentures (NCDs) - Proposed | 200.00 | IVR BBB+ / Stable (IVR Triple B Plus with Stable Outlook) | -- | Rating Assigned | **Simple** |
| **Total** | **450.00 (Rupees Four Hundred and Fifty Crores only)** | | | | |

**Details of Facilities/Instruments are in Annexure 1. Facility wise lender details are at Annexure 2. Detailed explanation of covenants is at Annexure 3.**

**Detailed Rationale:**

Infomerics Ratings has reaffirmed / assigned the ratings assigned to the bank facilities / NCDs of Akme Fintrade (India) Limited (AFIL) which continues to derive strength from healthy

earnings profile, consistent growth in AUM levels, comfortable capitalisation levels, experienced promoters and management with established track record and robust risk management systems. The ratings are however partially constrained by average albeit improving asset quality, geographical concentration of the portfolio and intense competition & susceptibility to regulatory changes.

Infomerics Ratings expects outlook to remain stable on back of growth in AUM levels and improvement in overall profitability and asset quality levels while maintaining capitalisation levels.

**Key Rating Sensitivities:**

**Upward Factors:**

- Substantial and sustained scaling up in AUM above Rs. 1000 crore, by diversifying its loan portfolio geographically, while maintaining healthy asset quality, comfortable capital position, liquidity and profitability.

**Downward Factors:**

- Substantial deterioration in AUM impacting capital position, liquidity, and profitability.
- Adverse movements in collection efficiency impacting AFIL's asset quality

**List of Key Rating Drivers with Detailed Description**

**Key Rating Strengths:**

**Healthy Earnings Profile:** AFIL's earnings profile remained healthy in FY25, with net interest income increasing by ~52% y-o-y to Rs. 62.85 crore, supported by growth in the on-book loan portfolio. Other income improved to Rs. 7.88 crore in FY25 from Rs. 3.88 crore in FY24, driven by fees, service charges, commission income and other interest income. The net interest margin (NIM) expanded to 13.15% in FY25 from 11.24% in FY24, reflecting improved net spreads. Profitability indicators also strengthened, with return on total assets (ROTA) increasing to 6.10% in FY25 from 4.58% in FY24. Operating efficiency improved during the year, as reflected in the reduction in the cost-to-income ratio to 31.60% in FY25 from 34.86% in FY24, driven by rationalisation of operating expenses. Infomerics Ratings expects AFIL's

earnings profile to remain healthy over the medium term, supported by sustained growth in AUM.

**Consistent Growth in AUM:** AFIL's total AUM increased by ~45% on a y-o-y basis to Rs. 618.61 crore as of FY25 (refers to period 1st April 2024 to 31st March 2025), comprising on-book AUM of Rs. 581.09 crore and off-book AUM of Rs. 37.52 crore. The growth was driven by higher disbursements across its vehicle loan and SME/LAP loan segments. The expansion trend continued in 8MFY25, with total AUM rising to Rs. 833.33 crore. Infomerics Ratings expects the AUM growth to sustain over the medium term, supported by an improving resource profile, healthy tangible net worth, and capital infusion through a preferential issue of fully convertible warrants aggregating ~Rs. 43 crore. Of this, ~Rs. 8.66 crore has been infused in FY25, with the balance ~Rs. 34.63 crore expected by end of FY26.

**Comfortable Capitalisation Levels**: AFIL's capitalisation levels remained comfortable, with a capital to risk-weighted assets ratio (CRAR) of 48.80% as on November 30, 2025 (March 31, 2024: 49.86%; March 31, 2025: 59.27%), well above the minimum regulatory requirement. The comfortable capital position is supported by the company's healthy tangible net worth, which increased to Rs. 380.10 crore in FY25 from Rs. 222.25 crore in FY24, driven by capital raising through an IPO and equity warrants, along with steady accretion of profits to reserves and surplus. Going forward, Infomerics Ratings expects AFIL's capitalisation to remain comfortable, supported by further equity infusion through warrants and improvement in profitability.

**Experienced Promoters and Management with a Long Track Record: Founded** in 1996 in Udaipur, Rajasthan, the Akme Group has over two decades of experience as a non-deposit taking, non-banking financial company (NBFC) specializing in asset financing. The company has built long-term customer relationships and a strong market presence. It is promoted by Mr. Nirmal Kumar Jain, a Chartered Accountant and Cost Accountant with more than 20 years of experience in the lending sector. The board comprises qualified and experienced directors, whose expertise contributes to the company's operational success.

# Press Release

**Robust Risk Management Systems:** AFIL follows a stringent credit underwriting policy that thoroughly evaluates the risks associated with each proposal and identifies appropriate risk mitigation measures. The company closely monitors the performance of its portfolio and handles all recovery activities in-house, without relying on external agencies. Recoveries are managed by AFIL's employees, who maintain regular interactions with clients to ensure timely collections.

**Key Rating Weaknesses:**

**Average albeit improving asset quality:** AFIL's asset quality remains average, although it has shown gradual improvement over the past few years. As on November 30, 2025, the gross non-performing assets (GNPA) and net non-performing assets (NNPA) stood at 2.94% and 1.52%, respectively (March 31, 2024: 3.63% and 1.74%; March 31, 2025: 2.77% and 1.28%). Collection metrics remained satisfactory, with the on-time portfolio at ~92% as on November 30, 2025, and the average collection efficiency at ~96% for the 12 months ended November 2025. Segment-wise, ~50% of the total GNPA originated from the vehicle loan portfolio, which constituted about 52% of the on-book loan portfolio, while the balance GNPA was from the LAP/SME segment, accounting for ~48% of the on-book portfolio as on November 30, 2025. State-wise, nearly 69% of the GNPA was concentrated in Rajasthan, which also accounted for about 62% of the on-book loan portfolio. Asset quality indicators are broadly in line with industry trends for NBFCs focused on vehicle financing, where GNPAs typically remain ~3.5%. Going forward, Infomerics Ratings notes that asset quality, particularly in the vehicle loan segment, will remain a key rating sensitivity amidst the company's expanding AUM levels.

**Geographical concentration of the portfolio:** AFIL's on book portfolio, which stood at Rs. 727.76 crore as of 30th November 2025, is spread across six states. However, the company faces a high geographical concentration risk, with ~62% of its portfolio concentrated in Rajasthan. The remaining portfolio is distributed as follows: Gujarat (15.11%), Maharashtra (16.07%) and Madhya Pradesh (6.50%). Any adverse changes in the microeconomic conditions of these states could potentially have a negative impact on the overall performance of the company.

# Press Release

**Intense competition and susceptibility to regulatory changes:** AFIL is exposed to intense competition within the financial services sector, often contending with traditional banks as well as emerging fintech companies vying for market share and customer loyalty. Additionally, NBFCs in India are highly susceptible to changes in the regulatory environment. Government policies, regulatory reforms, and compliance requirements can directly impact their operations, liquidity management, and profitability. Therefore, navigating these competitive pressures and regulatory dynamics is crucial for AFIL to sustain growth and maintain stability.

**Analytical Approach:** Standalone

**Applicable Criteria:**

Rating Methodology for Financial Institutions/NBFCs

Financial Ratios & Interpretation (Financial Sector)

Criteria for assigning Rating outlook.
Policy on Default Recognition and Post Default Curing Period
Complexity Level of Rated Instruments/Facilities

**Liquidity – Adequate**

AFIL's liquidity profile is adequate marked by adequately matched ALM profile as on 30th September 2025. Additionally, average collection efficiency stood at ~96% for the 12 months ended November 2025. Moreover, its free cash and cash equivalent stood at Rs. 39.01 crore as on 31st March 2025.

**About the Company:**

Founded in 1996 in Udaipur, Rajasthan, the Akme Group has over two decades of experience as a non-deposit taking, non-banking financial company (NBFC) specializing in asset financing.

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**Financials (Standalone):**

**(Rs. crore)**

| For the year ended* / As on | 31-03-2024 | 31-03-2025 |
|---|---|---|
| | Audited | Audited |
| Total Income | 73.50 | 102.72 |
| PAT | 18.53 | 33.23 |
| Tangible Net worth | 222.25 | 380.10 |
| AUM (On book as well as off book) | 425.65 | 618.61 |
| **Ratios** | | |
| NIM (%) | 11.24 | 13.15 |
| ROTA (%) | 4.58 | 6.10 |
| Interest Coverage (times) | 1.84 | 2.20 |
| Total CRAR (%) | 49.86 | 59.27 |
| Gross NPA [Stage III] (%) | 3.63 | 2.77 |
| Net NPA [Stage III] (%) | 1.74 | 1.28 |

** Classification as per Infomerics' standards*

**Status of non-cooperation with previous CRA:** None

**Any other information:** None

**Rating History for last three years:**

| Sr. No. | Name of Security/ Facilities | Current Ratings (2025 - 26) | | | Rating History for the past 3 years | | |
|---|---|---|---|---|---|---|---|
| | | Type (Long Term/ Short Term) | Amount outstanding (Rs. Crore) | Rating | Date(s) & Rating(s) assigned in 2024 - 25 | Date(s) & Rating(s) assigned in 2023 - 24 | Date(s) & Rating(s) assigned in 2022 - 23 |
| | | | | | -- | 07 March 2024 | 09 March 2023 |
| 1. | Long Term Fund Based Bank Facilities – Term Loan | Long Term | 93.80 | IVR BBB+ /Stable (Jan 08, 2026)<br><br>IVR BBB+ / Stable (Jan 05, 2026) | IVR BBB+ / Stable (Jan 28, 2025)<br><br>IVR BBB+ / Stable (Dec 26, 2024) | IVR BBB / Stable | IVR BBB- / Stable |

# Press Release

| Sr. No. | Name of Security/ Facilities | Current Ratings (2025 - 26) | | | Rating History for the past 3 years | | |
|---|---|---|---|---|---|---|---|
| | | Type (Long Term/ Short Term) | Amount outstanding (Rs. Crore) | Rating | Date(s) & Rating(s) assigned in 2024 - 25 | Date(s) & Rating(s) assigned in 2023 - 24 | Date(s) & Rating(s) assigned in 2022 - 23 |
| | | | | | -- | 07 March 2024 | 09 March 2023 |
| | | | | IVR BBB+ / Stable (April 16, 2025) | | | |
| 2. | Long Term Fund Based Bank Facilities – Cash Credit | Long Term | 1.20 | IVR BBB+ /Stable (Jan 08, 2026) IVR BBB+ / Stable (Jan 05, 2026) IVR BBB+ / Stable (April 16, 2025) | IVR BBB+ / Stable (Jan 28, 2025) IVR BBB+ / Stable (Dec 26, 2024) | IVR BBB / Stable | IVR BBB- / Stable |
| 3. | Long Term Proposed Fund Based Bank Facilities – Term Loan | Long Term | 105.00 | IVR BBB+ /Stable (Jan 08, 2026) IVR BBB+ / Stable (Jan 05, 2026) IVR BBB+ / Stable (April 16, 2025) | IVR BBB+ / Stable (Jan 28, 2025) IVR BBB+ / Stable (Dec 26, 2024) | IVR BBB / Stable | IVR BBB- / Stable |

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| Sr. No. | Name of Security/ Facilities | Current Ratings (2025 - 26) | | | Rating History for the past 3 years | | |
|---|---|---|---|---|---|---|---|
| | | Type (Long Term/ Short Term) | Amount outstanding (Rs. Crore) | Rating | Date(s) & Rating(s) assigned in 2024 - 25 | Date(s) & Rating(s) assigned in 2023 - 24 | Date(s) & Rating(s) assigned in 2022 - 23 |
| | | | | | -- | 07 March 2024 | 09 March 2023 |
| | | | | | | | |
| 4. | Long Term Fund Based Bank Facilities – Cash Credit | Long Term | 0.00 | -- | -- Withdrawn (Dec 26, 2024) | IVR BBB / Stable | IVR BBB- / Stable |
| 5. | NCDs | Long Term | 0.00 | -- | -- | Withdrawn | IVR BBB- / Stable |
| 6. | NCDs | Long Term | 50.00 | IVR BBB+ /Stable (Jan 08, 2026) IVR BBB+ / Stable (Jan 05, 2026) IVR BBB+ / Stable (April 16, 2025) | IVR BBB+ / Stable (Jan 28, 2025) | -- | -- |
| 7. | Proposed NCDs | Long Term | 200.00 | IVR BBB+ /Stable (Jan 08, 2026) | -- | -- | -- |

**Analytical Contacts:**


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**About Infomerics:**

Infomerics Valuation and Rating Ltd (Infomerics) [Formerly Infomerics Valuation and Rating Pvt. Ltd] was founded in the year 1986 by a team of highly experienced finance professionals for research and risk evaluation. Infomerics commenced its activities as External Credit Assessment Institution after obtaining registration from Securities Exchange Board of India (SEBI) and accreditation from Reserve Bank of India (RBI).

Adhering to best international practices and maintaining high degree of ethics, the team of analysts at Infomerics deliver quality credit ratings. Infomerics evaluates wide range of debt instruments which helps corporates access to financial markets and provides investors credit ratings backed by in-depth research. The transparent, robust, and credible ratings have gained the confidence of investors and the banks.

Infomerics has a pan India presence with Head Office in Delhi and Corporate Office at Mumbai, with branches in major cities and representatives in several locations.

Infomerics also has international presence with credit rating operations in Nepal through its JV subsidiary.

For more information and definition of ratings please visit www.infomerics.com.

**Disclaimer:** Infomerics ratings are based on information provided by the issuer on an 'as is where is' basis. Infomerics credit ratings are an opinion on the credit risk of the issue / issuer and not a recommendation to buy, hold or sell securities. Infomerics reserves the right to change or withdraw the credit ratings at any point in time. Infomerics ratings are opinions on financial statements based on information provided by the management and information obtained from sources believed by it to be accurate and reliable. The credit quality ratings are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. We, however, do not guarantee the accuracy, adequacy or completeness of any information, which we accepted and presumed to be free from misstatement, whether due to error or fraud. We are not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by us have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns/Association of Persons (AOPs), the rating assigned by Infomerics is based on the capital deployed by the partners/proprietor/ AOPs and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor/ AOPs in addition to the financial performance and other relevant factors.

# Press Release

**Annexure 1: Instrument/Facility Details:**

| Name of Facility/ /Security | ISIN | Date of Issuance | Coupon Rate/ IRR | Maturity Date | Size of Facility (Rs. Crore) | Listing Status | Rating Assigned/ Outlook |
|---|---|---|---|---|---|---|---|
| Long Term Fund Based Bank Facilities – Term Loan | -- | -- | -- | -- | 93.80 | -- | IVR BBB+ / Stable |
| Long Term Fund Based Bank Facilities – Cash Credit | -- | -- | -- | Revolving | 1.20 | -- | IVR BBB+ / Stable |
| Long Term Proposed Fund Based Bank Facilities – Term Loan | -- | -- | -- | -- | 105.00 | -- | IVR BBB+ / Stable |
| NCD-I | INE916Y07057 | 16th October 2025 | 12.00 | 16th April 2028 | 35.00# | Listed | IVR BBB+ / Stable |
| NCD- II | INE916Y07057 | 13th November 2025 | 12.00 | 16th April 2028 | 15.00# | Listed | IVR BBB+ / Stable |
| Proposed NCDs | -- | -- | -- | -- | 200.00 | Proposed to listed | IVR BBB+ / Stable |

#NCD have been issued as re-issuance of existing NCD series in different tranches

**Annexure 2: Facility wise lender details**
**https://infomericstorage.blob.core.windows.net/uploads/LEN_Akme_Fintrade08_Jan26_082f93b5ed.pdf**

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**Annexure 3: Detailed explanation of covenants of the rated Security/facilities:**

| | |
|---|---|
| Issuer Name | Akme Fintrade India Limited |
| Debenture Trustee | Catalyst Trusteeship Limited |
| Security Name | "12.00% Akme Fintrade April 2028" Further Issue 1 |
| Type of instrument | Non-Convertible Debentures |
| Nature of instrument | Secured, Listed, Rated, Transferable, Redeemable, Non-Convertible Debentures ("Debentures") |
| Seniority/ Ranking (Senior/ Subordinated) | Senior |
| Issue Size | Rs. 50 crore |
| Original Allotment Date | 16-10-2025 |
| Re-Issue Allotment Date | 13-11-2025 |
| Maturity Date | 16-04-2028 |
| Objects of the issue | The proceeds of the issue will be utilized for the following purposes: • Onward Lending |
| Covenants | The shareholding of Mr. Nirmal Kumar Jain shall not fall below 26% (twenty six percent) of the total shareholding held by him in the Issuer (on a fully diluted basis); Without the prior consent of the Debenture Trustee the key shareholder of the Issuer (being Mr. Nirmal Kumar Jain), shall not transfer or encumber more than 10% (ten percent) of the equity. The issuer shall maintain below mentioned during the entire tenor of the debentures and till all the amount outstanding have been duly repaid a) Total Debt/Tangible Net worth ratio to be within <=2x b) Capital Adequacy Ratio (CAR) of at least 25% (25 Percent) or as per applicable |

| | |
|---|---|
| | RBI regulation, whichever is higher. Of the above CAR, Tier-I to remain at minimum of 21% ( 21 Percent). c) Gross NPA not to exceed 4% of Gross Loan Portfolio d) Net NPA not to exceed 3% of Gross Loan Portfolio e) Maintain the Cash/Cash Equivalents of INR 35,00,00,000 (Indian Rupees Thirty Five Crore) on the basis of the consolidated financial statements of the Issuer; f) Ensure that all loans or Financial Indebtedness (including any Client Loans) to any single party and/or guarantees on behalf of any third parties does not exceed 10% (ten percent) of the Net Worth of the Issuer g) Earnings: After-tax Net Income (excluding extraordinary income) to remain positive. The said covenant to be tested on quarterly and on Annual basis. h) There shall not be any negative mismatches on cumulative basis in any of the buckets till the next one year of ALM statement after incorporating all the liabilities of the Issuer incorporating Put Options/ Reset Options etc. (in any form). The asset will include all the unencumbered Cash and Cash equivalent maturing across all the buckets of the ALM as part of the opening asset balance. Unutilized bank lines, undisbursed committed sanctions of the company and cash credit limits shall not be taken into account while testing the same i) Issuer shall not prepay any loans or |

| | |
|---|---|
| | redeem NCDs; voluntarily or mandatorily before its stated maturity (subject to pre-agreed call options and put options) such that it leads to a negative mismatch on cumulative basis in any of the buckets of ALM statement up to the residual tenor of the Debenture after incorporating all the liabilities of the Issuer including Put Options/interest reset on liabilities. Unutilized bank lines shall not be taken into account while testing the same. All covenants would be tested on quarterly basis i.e. as on 31 March, 30 June, 30 Sept and 31 Dec every year, starting from Dec 31, 2025 on standalone balance sheet till the redemption of the NCDs. The covenants shall be certified by the statutory auditor of the Company within 45 (Forty-Five) calendar days from the end of each reporting quarter. In case of breach of any of the covenants, the Issuer shall pay additional coupon at the rate of 2 % (Two Percent) per annum over and above the applicable Coupon Rate on all amounts outstanding under the NCDS (including the Outstanding Principal Amounts and any accrued but unpaid interest) from the date of occurrence of such a breach, until the NCDs are fully redeemed or till the covenants criteria has been replenished. |

# Press Release

| | |
|---|---|
| Issuer Name | Akme Fintrade India Limited |
| Debenture Trustee | Catalyst Trusteeship Limited |
| Security Name | -- |
| Type of instrument | Non-Convertible Debentures |
| Nature of instrument | Listed, Rated, Senior, Secured, Transferable, Redeemable, Non-Convertible Debentures ("Debentures") |
| Seniority/ Ranking (Senior/ Subordinated) | Senior |
| Issue Size | 200.00 crore |
| Original Allotment Date | TBD |
| Maturity Date | TBD |
| Objects of the issue | The proceeds of the issue will be utilized for onward lending purpose to its borrowers/ end clients |
| Covenants | The issuer must maintain a minimum BBB credit rating throughout the tenure of the debentures and cannot downgrade or suspend the rating. The issuer is also prohibited from changing the rating agency without approval from the debenture trustee. Key management control must remain with Mr. Nirmal Kumar Jain, and the promoter group must hold at least 35% of the company's shares. Additionally, exposure to any single state cannot exceed 70% of total AUM, and the issuer must ensure that financial covenants like capital adequacy, debt-to-equity ratio, and AUM levels are consistently met. The company must maintain a Tier 1 and Tier 2 capital ratio of at least 25% and a maximum debt-to-net worth |

| | |
|---|---|
| | ratio of 2.5 times. Financial covenants will be assessed quarterly, starting June 30, 2025, and include maintaining positive collection efficiency of over 85%, positive Profit After Tax (PAT) every quarter, and a minimum net worth of Rs 300 crore. Penalties of 2% of the outstanding amount will be imposed if there's a breach of any financial covenant, provided the breach is not cured within the specified cure period. These conditions ensure that the issuer remains financially sound and maintains the necessary operational and capital thresholds throughout the debenture term. |

**Annexure 4: List of companies considered for consolidated/Combined analysis:** Not Applicable

**Note on complexity levels of the rated instrument:** Infomerics has classified instruments rated by it on the basis of complexity and a note thereon is available at www.infomerics.com.